OMB No. 0608-0049: Approval Expires 11/30/2002 | BEA USE ONLY | Reporter ID Number

FORM BE-10A BANK (Report for a U.S. Reporter that is a Bank)

U.S. DEPARTMENT OF COMMERCE BUREAU OF ECONOMIC ANALYSIS

MANDATORY — CONFIDENTIAL BENCHMARK SURVEY OF U.S. DIRECT INVESTMENT ABROAD — 1999

MAIL REPORTS TO:

U.S. Department of Commerce Bureau of Economic Analysis BF-69(A) Washington, DC 20230

OR

DELIVER REPORTS TO:

U.S. Department of Commerce Bureau of Economic Analysis BE-69(A) Shipping and Receiving, Section M-100 1441 L Street, NW Washington, DC 20005

1. Name and address of U.S. Reporter

IMPORTANT

Form BE-10A BANK is to be used only by a U.S. Reporter that is a bank, i.e., a business enterprise with over 50 percent of its total gross operating revenues generated by activities classified in International Surveys Industry code 5221. A U.S. reporter that is not a bank, but that has a bank foreign affiliate, must file Form BE-10A (Report for Nonbank U.S. Reporter) for itself and a Form BE-10B BANK for the bank foreign

Read the *Instruction Booklet*, which contains definitions and reporting requirements, before completing this form. The *Instruction Booklet*, Part I.C., has information for U.S. Reporters and foreign affiliates that are banks or bank holding companies. "Additional" Instructions specific to line items are provided at the back of this form.

- Who must report Form BE-10A Bank must be filed by each U.S. person that is a bank and has a foreign affiliate reportable in this survey. Data on Form BE-10A pertain to the fully consolidated U.S. domestic business enterprise. DO NOT FULLY CONSOLIDATE OPERATIONS OF FOREIGN AFFILIATES ON FORM BE-10A BANK. Report data pertaining to the operations of nonbank foreign affiliates of U.S. Bank Reporters on Form BE-10B(SF). See *Instruction Booklet*, Part I, for detailed reporting requirements.
- .S. Reporter's 1999 fiscal year The U.S. Reporter's financial reporting year that has an ending date in calendar year 1999. See Instruction Booklet, Part II.A.
- **Due date** A completed BE-10 report is due on the following dates:

May 31, 2000 for a U.S. Reporter required to file fewer than 50 Forms BE-10B(LF), BE-10B(SF), and/or BE-10B BANK;

June 30, 2000 for a U.S. Reporter required to file 50 or more Forms BE-10B(LF), BE-10B(SF), and/or BE-10B BANK.

Currency amounts — Report in U.S. dollars rounded to thousands (omitting 000). Do not enter amounts in the shaded portions of each line. **EXAMPLE** – If amount is \$1,334,891.00, report as

Bil.	Mil.	Thous.	Dols.
	1	335	

D

If an item is between + or - \$500.00, enter "0." Use parenthesis () to indicate negative numbers.

Contact us for help — Telephone: 202-606-5566; FAX: 202-606-5312 or 5317; E-mail: be10/11@bea.doc.gov.

Public reporting burden for this BE-10 report (comprising Form BE-10A or BE-10A BANK and Form(s) BE-10B(LF), BE-10B(SF) and/or BE-10B BANK) is estimated to vary from 14 to 8,500 hours per response, with an average of 130 hours per response. This burden includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate to Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, Washington, DC 20230; and to the Office of Management and Budget, Paperwork Reduction Project 0608-0049, Washington, DC 20503.

MANDATORY

This survey is being conducted under the International Investment and Trade in Services Survey Act (P.L. 94-472, 90 Stat. 2059, 22 U.S.C. 3101–3108, as amended – hereinafter "the Act"), and the filing of reports is mandatory under Section 5(b)(2) of the Act (22 U.S.C. 3104).

CONFIDENTIALITY

The Act provides that your report to this Bureau is CONFIDENTIAL and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed in your report CANNOT be presented in a manner that allows it to be individually identified. Your report CANNOT be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process

PENALTIES

FAX Number

E-mail address

Whoever fails to report shall be subject to a civil penalty of not less than \$2,500, and not more that \$25,000, and to injunctive relief commanding such person to comply, or both. Whoever willfully fails to report shall be fined not more than \$10,000 and, if an individual, may be imprisoned for not more than one year, or both. Any officer, director, employee, or agent of any corporation who knowingly participates in such violations, upon conviction, may be punished by a like fine, imprisonment or both. (22 U.S.C. 3105)

or both. Any officer, Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

PERSON TO CONSULT CONCERNING QUESTIONS ABOUT THIS REPORT CERTIFICATION – The undersigned official certifies that this report (consisting of Form BE-10A BANK and Form(s) BE-10B(SF), and/or BE-10B(BANK)) has been prepared in accordance with the applicable instructions, is complete, and is substantially accurate except that, in accordance with Part IV.E. of the *Instruction Booklet*, estimates have been provided where data are not available from customary accounting records or precise data could not be obtained. Name customary accounting records or precise data could not be obtained Address without undue burden Authorized official's signature Date

Print or type name and title

Area code ^l Number Extension Telephone

> Number Area code Extension Telephone **FAX Number**

	Pa See Addition a	art I – IDENTIFICATI al Instructions for Pa	ON OF U.S. REPO ort I on page 7 at th	RTER e back of this	form.					
2. Form of organiz	ation of U.S. Reporter	— Mark (X) one.								
1002 1 1 Co	orporation ther — <i>Specify _V</i>									
_										
	rter is a corporation, is another U.S. business		ed to the extent of I	more than 50%	of its					
1003 1 1 Ye	address of U.S. business enterprise with whose data your data will be consolidated in accordance with the									
definition of fully consolidated U.S. domestic business enterprise. (See Instruction Booklet , Part I.B.1.b.) Submit the claim to BEA and forward the remainder of the BE-10 survey packet to the U.S. business enterprise with whose data your data will be consolidated. If this cannot be done, please contact us for further instructions.										
1 2 N	o — Complete the remain		, , , , , , , , , , , , , , , , , , ,							
	Identification Number		ter to file income a	nd payroll taxe	es. Show					
1004 1		2								
5. The number of t	oreign affiliate reports	s (BE-10B(SF), and BE-	10B (BANK)) that yo	ou are required	to file.					
1005 Number	If you a	lso have exempt foreign	affiliates, list them o	n the BE-10A BA	ANK SUPPLEMENT A					
1	(page 5 on the s) and give the requested supplement in the numb	information for each er given here.)	. (Do not include	e foreign affiliates listed					
	this U.S. Reporter's 1999	9 fiscal year.								
Month Day	/ Year									
7. Was there a chang FY 1999 that caus	e in the entity due to mer ed FY 1998 data to be res	gers, acquisitions, divest tated?	itures, etc., or a chanç	ge in accounting	principles during					
1007 1 1 Ye	es O									
8. If the U.S. Repo	rter is a corporation, a	re all U.S. domestic en	ntities covered by t	he definition o	f fully					
1000 1 -	S. Reporter (See Instru	ction Booklet, Part I.B.	1.b.) included in this E	BE-10A report?	•					
	— PERMISSION MUST	HAVE BEEN REQUESTED a separate Form BE-10A	D OF, AND GRANTED	BY, BEA TO FII	LE ON AN UNCONSOLI	DATED				
		er which each separate F				intity.				
Sales or gross oper	ating revenues of fully	consolidated domest	ic U.S. Reporter, by	industry of sa	les or gross operatin	a				
revenues . Enter in co with each code. For a	olumns (1) and (2) respec n inactive U.S. Reporter, ns for International Su	tively, the 4-digit ISI code onter a 4-digit ISI code by	e(s) and the amount of pased on its last active	of sales or gross e period. See the	s operating revenues ass e Guide to Industry a r	sociated nd Foreign				
back of this form.		To a run explanati	on or each code. Dec	Additional mot	radions for Fart 1, page	, at the				
			[Sales or gro					
			ISI code	operating reve						
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9. BANKING (depo	sitory institutions — IS	6l code 5221)	1015	5221	2					
10. 2nd largest sales	or gross operating reven	ues	1016	1	2					
11. 3rd largest sales of	or gross operating revenu	1	2							
12. 4th largest sales of	or gross operating revenu	1	2							
13. 5th largest sales of	r gross operating revenu	1019		2						
14. Sales or gross ope	erating revenues not acco									
15. TOTAL SALES O	R GROSS OPERATING		\$							
16. BEA USE 1029 ONLY	1	2	3	4	5					
1030	1	2	3	4	5					

Part II – SELECTED FINANCIAL AND OPERATING D See Additional Instructions for Part II on page 7 a	ATA OF U.S. REPORT THE NEW YORK	ORTER rm.			
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INCOME 17. Total income	\$		-		
18. Net income (loss) after provision for U.S. Federal, state, and local income taxes	3041	1			
ASSETS	30.0	1		-	
19. Total assets at close of FY 1999	3366				
NUMBER OF EMPLOYEES — Employees on the payroll at the end of FY 1999, included temporary and contract employees not included on your payroll records. A count take may be given provided it is a reasonable estimate of employees on the payroll at the end of FY 1999 (or when the count was taken) was unusually high or low due to temp employees that reflects normal operations. If the number of employees fluctuates wide variations, report the average number of employees on the payroll during FY 1999. But on the payroll at the end of each pay period, month or quarter. If precise figures are not be payroll at the end of each pay period, month or quarter. If precise figures are not be payroll at the end of each pay period, month or employer in connection payments, payments-in-kind, and employer expenditures for employee benefit plans is such as the employer's share of Social Security taxes. Base compensation data on pay to activities that occurred during the reporting period regardless of whether the activity statement, charged to inventories, or capitalized. DO NOT include data related to active charged to inventories in prior periods.	he reporting of employer of employer the num asonal busin imber of emstimate. See the see the see on the inse of the insertion in	ees at the onber of oness on ployees on tash t statute, or relates oncome			
			1		
20. TOTAL NUMBER OF EMPLOYEES — Report the total number of employees for the 21. TOTAL EMPLOYEE COMPENSATION — Report, for all employees, the sum of	·	3253	Ar Bil. Mil.	mount	Dols.
a. Wages and salaries — Employees' gross earnings (before payroll deductions), a in-kind payments by the employer to employees; and			1		
b. Employee benefit plan — Employer expenditures for all employee benefit plans 22. BEA 1 2 3	S 4	3256	5	<u> </u>	
USE ONLY 3692					

Reporter ID Number

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BE-10A BANK

BE-10A BANK	Reporter ID Number		D
Part II - SELECTED FINANCIAL AND OPERA	ATING DATA OF U.S	S. REPORTER — Continued	
Remarks — Continued			

FORM BE-10A BANK Supplement A (REV. 6/99)				U.S. DEPAR BUREAU	TMEN ^T J OF EC	T OF COMMERCI	E	BEA U	SE ONLY		Repor	ter ID I	Number								
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With Asset, Sales or Gros	s Operating Reve \$7 Million or Le	nues, AND N	let In	come (lo	oss)																
					Т												Debt and	linterco	mnanı	v halances	
																Debt and intercompany balances between U.S. Reporter and foreign affiliate ³				ו	
Name of foreign affiliate	Country of	Primary	T	otal assets		Total liabilit	ies		ales or gros rating reve			income			Number of		wed to U			ed to forei	
	location	industry code ¹									10161	gii iiicoi	iie tax	6	employees	l R	wed to d leporter l eign affil	bv	aff	iliate by U. Reporter	.S.
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pages

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¹ See Form BE-10B BANK pages 12 and 13 or Guide to Industry and Foreign Trade Classification for International Surveys, Part 1, for code: enter code which accounts for largest amount of sales or gross operating revenues, excluding sales taxes.

²To calculate indirect ownership percentages — See **Instruction Booklet**, Part I.A.2.

³For bank affiliate, report U.S. Reporter's permanent debt investment in col. 9 and leave col. 10 blank. See BE-10B BANK, Part III, Section B.

FORM BE-10A BANK Supplement A LISTING OF FOREIGN AFFILIATES With Asset, Sales or Gross Operating Revenues, AND Net Income (loss) \$7 Million or Less

U.S. DEPARTMENT OF COMMERCE BUREAU OF ECONOMIC ANALYSIS BEA USE ONLY

Reporter ID Number

Direct (11)

Direct (11)

Name of U.S. Reporter

Debt and intercompany balances between U.S. Reporter and foreign affiliate Sales or gross Total liabilities Total assets Net income after Country of Primary Number of operating revenues Name of foreign affiliate foreign income tax Owed to U.S. Owed to foreign employees location industry code 1 affiliate by U.S. Reporter by foreign affiliate Reporter (4) (5) (6) (7) (9) (10) Mil. Thous. Dols Mil. Thous. Dols Mil. Dols. Mil. Thous. Dols Mil. Thous. Dols. Mil. Thous. Dols. (1) (2) (3) Thous. (8) **BEA USE ONLY** 12 % 5011 U.S. Reporter's percentage of ownership² Direct (11) Indirect (12) **BEA USE ONLY** 5012 U.S. Reporter's percentage of ownership² % Indirect (12) % Direct (11) **BEA USE ONLY** 12 % 5013 U.S. Reporter's percentage of ownership² Direct (11) Indirect (12) **BEA USE ONLY** 12 % 5014 U.S. Reporter's percentage of ownership² Direct (11) Indirect (12) **BEA USE ONLY** 12 % 5015 U.S. Reporter's percentage of ownership² Direct (11) Indirect (12) **BEA USE ONLY** 12 % 5016 U.S. Reporter's percentage of ownership² Direct (11) Indirect (12) **BEA USE ONLY** 12 Direct (11) % 5017 U.S. Reporter's percentage of ownership² Indirect (12)

U.S. Reporter's percentage of ownership²

U.S. Reporter's percentage of ownership²

BEA USE ONLY

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5018

5019

Page No. ____ of ___ pages of this Supplement A

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12

Indirect (12)

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D

¹ See Form BE-10B BANK pages 12 and 13 or Guide to Industry and Foreign Trade Classification for International Surveys, Part 1, for code: enter code which accounts for largest amount of sales or gross operating revenues, excluding sales taxes.

²To calculate indirect ownership percentages — See **Instruction Booklet**, Part I.A.2. Use additional sheets, if necessary, to account for all affiliates.

BENCHMARK SURVEY OF U.S. DIRECT INVESTMENT ABROAD — 1999 FORM BE-10A BANK ADDITIONAL INSTRUCTIONS BY LINE ITEM

Part I — IDENTIFICATION OF U.S. REPORTER

9.—15.

Sales or gross operating revenues of fully consolidated domestic U.S. Reporter by industry of sales or gross operating revenues.

If fewer than five ISI codes are used, account for total sales or gross operating revenues in items 9 through 13. Do <u>not</u> include realized gains or losses due to profit or loss on the sale or maturity of investments here. Instead, report them as part of item 17 (total income).

Part II — FINANCIAL AND OPERATING DATA OF U.S. REPORTER

17. Total income — include:

- a. Sales or gross operating revenues.
- **b.** Income from equity investments in affiliates (domestic and foreign). For affiliates owned 20 percent or more (including majority-owned foreign affiliates), report equity in earnings during the reporting period; for those owned less than 20 percent, report dividends.
- c. Certain realized and unrealized gains (losses) net of income tax effects. Include realized gains or losses due to profit or loss on the sale or maturity of investments. Include unrealized holding gains and losses recognized during the period due to changes in the valuation of trading securities as defined by FASB 115. Include losses recognized during the period from other-than-temporary impairment of available-for-sale or held-to-maturity securities, as defined by FASB 115. Do not include unrealized holding gains and losses due to changes in the value of available-for-sale securities as defined by FASB 115.
- d. Other income

21. Total employee compensation

Wages and salaries — Report gross earnings of all employees before deduction of employees' payroll withholding taxes, social insurance contributions, group insurance premiums, union dues, etc. Include time and piece rate payments, cost of living adjustments, overtime pay and shift differentials, bonuses, profit sharing amounts, and commissions. Exclude commissions paid to independent personnel who are not employees.

Include direct payments by employers for vacations, sick leave, severance (redundancy) pay, etc. Exclude payments made by, or on behalf of, benefit funds rather than by the employer.

Include in-kind payments, valued at their cost, that are clearly and primarily of benefit to the employees as consumers. Do not include expenditures that benefit employers as well as employees, such as expenditures for plant facilities, employee training programs, and reimbursement of business expenses.

Employee benefit plans — Report employer expenditures for all employee benefit plans, including those mandated by government statute, resulting from collective bargaining contracts, and those that are voluntary. Include Social Security and other retirement plans, life and disability insurance, guaranteed sick pay programs, workers' compensation insurance, medical insurance, family allowances, unemployment insurance, severance pay funds, etc. Also, include deferred postemployment and post retirement expenses per FASB 106. If plans are financed jointly by the employer and the employee, include only the contributions of the employer.